



ORACLE NETSUITE

for small and medium business

**THE #1 CLOUD ERP
BUSINESS SOFTWARE SOLUTION**





DATAS Technology is the only official and licensed **ORACLE NetSuite** partner on the territory of Ukraine.

A decorative orange line graphic that starts at the top right, descends diagonally to the left, and then ascends diagonally to the right, forming a V-shape.

We are implementing development, integration and technical support **ERP** systems **NetSuite** for clients in Ukraine and CIS countries.

ORACLE
NETSUITE
Solution Provider

About us

250+ employees

10+ years of expertise

40+ clients in EMEA

100+ projects



TECHNOLOGICAL
PARTNER FOR YOUR
BUSINESS

About us



Speciality

Complex IT-solutions:

- business process automation and management
- data storage and protection
- Big Data analytics



Operations:

- System integration
- Consulting
- Development and QA
- Big Data analytics
- Support



Who is it for?

For different sizes businesses and industries: from financial holdings and manufacturing to IT startups.



Partners

We work with the best software products from global vendors, leaders of the IT industry.

Our clients



NetSuite projects:



ORACLE NETSUITE

NetSuite: the numbers



The first
cloud company

**ORACLE
NETSUITE**

Global Business Unit



Customers in
more than 203
Countries and
Territories



**Record
Growth**



10,000+

Employees worldwide



21,000+

Customers worldwide



4,500+

New logos in last 12 months

Control & management of business processes

The challenges of fast-growing companies

- Various applications unrelated / partially related to each other.
- No data consolidation.
- Incorrect reporting as a result of scattered information or untimely entered information.
- Business visibility and supervision "here and now".
- Management and control of global business with multiple subsidiaries.
- Outdated software versions, update problems.



CURRENT STATE

Various (partially connected) applications for each business process.



FUTURE STATE

A single unified **NetSuite** platform for operation of all the business processes,, consolidated reports.

Growing companies choose **NetSuite**



True cloud



**Designed for
a modern business**



**Agility for rapidly
changing industry**



**Financial core,
Business Intelligence for all**



**Global scale for
international expansion**



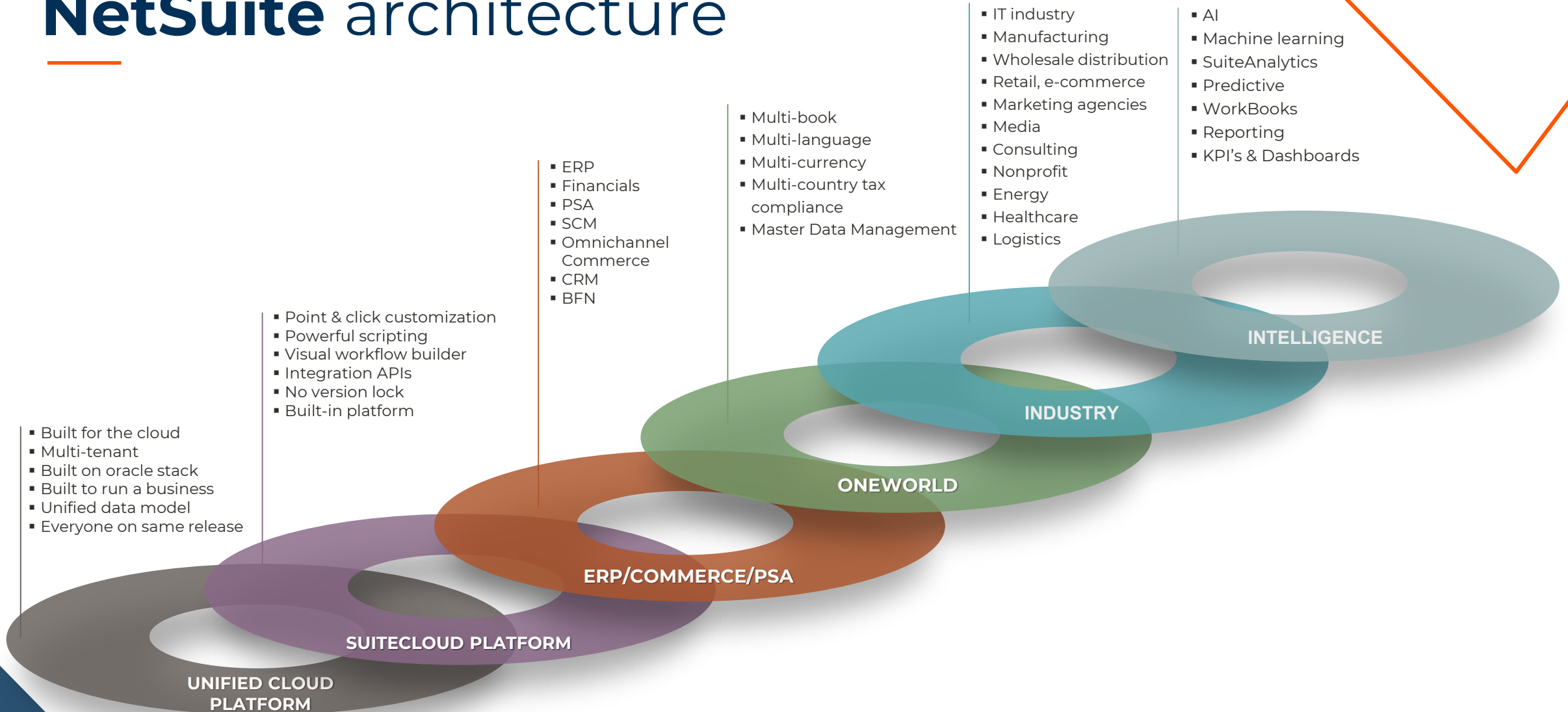
**Last system
upgrade ever**

NetSuite: all the functionality required to run a business

- IT Industry
 - Manufacturing
 - Wholesale Distribution
 - Retail, e-commerce
 - Marketing Agencies
 - Media
 - Consulting
 - Nonprofit
 - Energy
 - Healthcare
 - Logistics
 - Sub verticals
 - Built for NetSuite
- KPI's
 - Dashboards
 - Roles
 - Workflows
 - Forms
 - Integrations
 - Suiteapps
 - Thousands of hours of pre-configuration
 - All based on leading practices



NetSuite architecture



NetSuite financial core

FINANCE & ACCOUNTING

- General Ledger
- Accounts Receivable
- Accounts Payable
- Tax Management
- Fixed Assets Management
- Cash Management
- Payment Management

FINANCIAL PLANNING

- Flexible Modeling
- “What If” Analysis
- Comprehensive Reporting & Analysis
- Multi-Currency Support

BILLING

- SuiteBilling Core
- Subscription Billing
- Advanced Subscription Billing
- Advanced Rating

FINANCIAL REPORTING

- On-Demand, Real-Time
- Flexible, Multi-Dimensional Reporting
- Global Compliance
- Consolidation
- Multiple Outputs

REVENUE MANAGEMENT

- Recurring Revenue Management
- Flexible Revenue Recognition Scheduling
- Percentage of Completion Accounting
- Rev Arrangements with Multi Deliverables
- Software & Service Contracts

GLOBAL ACCT & CONSOLIDATION

- Multi-Currency Management
- Multi-Company Management
- Audit & Compliance (GRC)
- Multi-Language
- Configurable Tax Engine

Rich ERP features

ORDER MGMT

- Quote and Order Management
- Billing Management and Invoicing
- Flexible Billing Scheduling
- Order Fulfillment and Continuity Programs
- Promotions
- RMA

PRODUCTION

- Product Data Management
- Planning and Scheduling
- Work Order Management
- Quality Management
- MES

PROCUREMENT

- Purchase Requisition
- Purchase Contract & Blanket PO
- Request for Quote (RFQ)
- Requisition Approval Workflow

WAREHOUSE MGMT

- Inbound Logistics
- Outbound Logistics
- Inventory Management
- Warehouse Management System

INVENTORY

- Inventory Control and Warehouse Management
- Cost Management
- Order Fulfillment
- Inventory Visibility

SCM

- Planning
- Collaboration
- Execution
- Support

Rich ERP features

CRM

- Sales Force Automation
- Customer Service Management
- Marketing Automation
- Partner Relationship Management
- Mobile

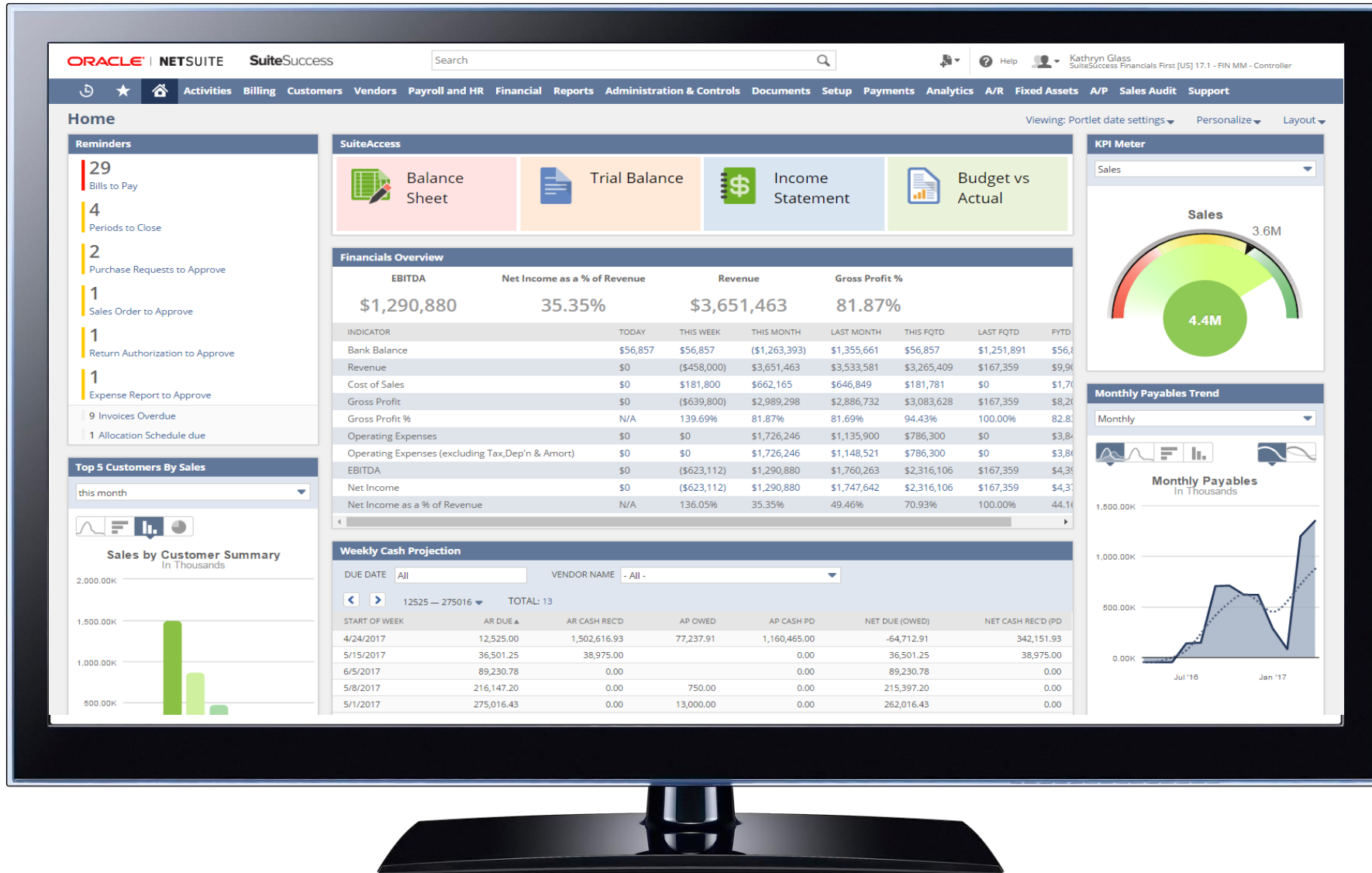
HCM

- Core HRIS
- Payroll
- Employee Center
- HR Analytics

PROJECT MGMT

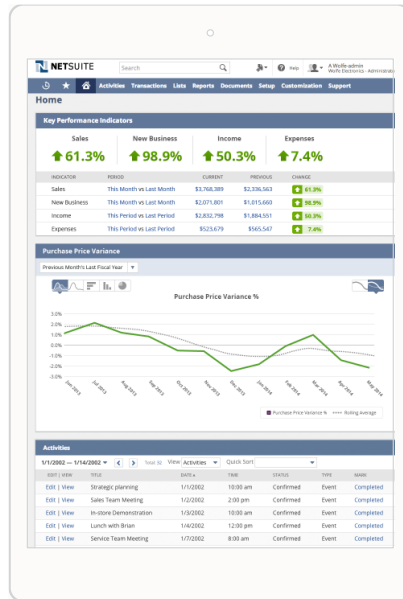
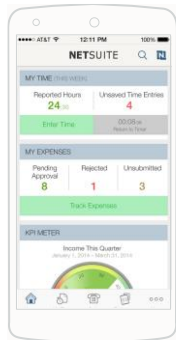
- Project Management
- Project Accounting
- Resource Management
- Time & Expense Management
- Billing

NetSuite: interface



Over 300+ BI Components Available

“Out Of The Box”



NETSUITE Home

Reminders: 1 Call to complete, 1 Purchase Orders to Approve (CEO)

Business Alerts:

- Foundation Revenue: \$57,300.00
- Fundraising: \$40,374.84
- Grand Revenue: \$45,000.00
- Receivables: \$71,864.76

Expenses By Period Trend: Expenses By Period (In Thousands)

Navigation Portlet:

- Financial Statements: Income Statement, Balance Sheet, Trial Balance, Cash Flows
- Revenue: Billing and Revenue, Revenue by Customer, Revenue by State, Revenue by Item
- Banking/Budgeting: Bank Reconcile, Budgets, Budget vs Actual, Bank Register
- Purchases: Purchase by Vendor, Purchase by Item, Open PO, PO Register
- Vendors/Payables: A/P Aging Report, Open Bills, A/P Register, A/P Bill Pay History
- Inventory/Items: Inventory Valuation, Inv Activity Detail, Current Inv Status, Inventory Worksheet
- Order Management: Open Pledge/Orders, Back Orders, Order Register
- Customer/Receivables: Sales Tax, A/R Register, Cust Profitability, A/R Aging Report

Key Performance Indicators:

Indicator	Period	Current	Previous	Change
Payables	Today vs. Same Day Last Month	\$33,736	\$29,336	↑ 15.0%
Receivables	Today vs. Same Day Month Before Last	\$71,739	\$32,743	↑ 119.1%
Total Bank Balance	This Period vs. Last Period	\$654,299	\$653,299	↑ 0.2%
Inventory	Today vs. Same Day Last Month	\$48,695	\$51,224	↓ 4.9%
New Constituents	This Year vs. Last Fiscal Year	25	32	↓ 21.9%
Expenses	This Fiscal Quarter	\$3,737		

Revenue By Period Trend: Revenue By Period (In Thousands)

Grants New Opportunity List by Agency:

- Herpetofauna and riparian habitat work at the confluence of the Gila and San Pedro Rivers
- Media Outreach Channel Islands, CA
- National Park Service-Integration and Synthesis of the Scientific and Professional Literature on Soundscapes and Night Skies and their relationship to outdoor recreation
- Novel Nucleic Acid Sequencing Technology Development (R21)
- NOTICE OF INTENT TO AWARD - Commemorate the Boston Massacre through "Blood on the Snow," a museum theater piece at Old State House with related educational programs

NYT > Home Page: Bloomberg Took Secret Path to a New Schools Chief

Tentative Deal in Iraq Keeps Maliki in Power

NetSuite: Business Intelligence Platform

ACTIONABLE INTELLIGENCE

 Graphical Analysis	 KPIs	 Visual Actionable Reports	 Action Reminders	 Gauges	 Visual Financial Reports	 Alerts	 Metrics Management	 Dashboards	 Global Search	 Mobile
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FOR YOUR BUSINESS

 Finance	 Retail Industry	 Nonprofits	 Services	 Media/Publishing	 Advertising	 General Business	 WD	 Manufacturing
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ROLE SECURITY

 CEO	 Customers	 Shipping	 Merchandise	 Consultant	 Sales Rep	 CFO	 Partners	 Vendors
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DATA ANALYSIS

 Saved Searches	 Report Data Scheduling	 Real-Time Consolidate	 Caching	 SuiteSegments	 BI Gateway
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UNIFIED DATA

 Marketing	 CRM	 Projects	 Order Management	 Commerce	 Inventory	 Engineering	 Manufacturing	 Services	 Shipping	 Billing & Rev Rec	 Purchasing	 Time & Expense
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NetSuite is trusted by 20,000+ customers

Every Size. Every Industry. In Every Part of the World.

Software	Services	AMP	Nonprofit	Manufacturing	Wholesale Distribution	Retail
						
						
						
						
						
						
						
						

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Thank you!



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