



ORACLE NETSUITE

for small and medium business

**THE #1 CLOUD ERP
BUSINESS SOFTWARE SOLUTION**



DATAS Technology is the only official and licensed **ORACLE NetSuite** partner on the territory of Ukraine.

A decorative orange line graphic that starts at the top right, descends diagonally to the left, and then ascends diagonally to the right, forming a V-shape.

We are implementing development, integration and technical support **ERP** systems **NetSuite** for clients in Ukraine and CIS countries.

ORACLE
NETSUITE
Solution Provider

About us

250+ employees

10+ years of expertise

40+ clients in EMEA

100+ projects



TECHNOLOGICAL
PARTNER FOR YOUR
BUSINESS

About us



Speciality

Complex IT-solutions:

- business process automation and management
- data storage and protection
- Big Data analytics



Who is it for?

For different sizes businesses and industries: from financial holdings and manufacturing to IT startups.



Operations:

- System integration
- Consulting
- Development and QA
- Big Data analytics
- Support



Partners

We work with the best software products from global vendors, leaders of the IT industry.

Our clients



NetSuite projects:



ORACLE NETSUITE

NetSuite: the numbers



The first
cloud company

**ORACLE
NETSUITE**

Global Business Unit



Customers in
more than 203
Countries and
Territories



**Record
Growth**



10,000+

Employees worldwide



21,000+

Customers worldwide



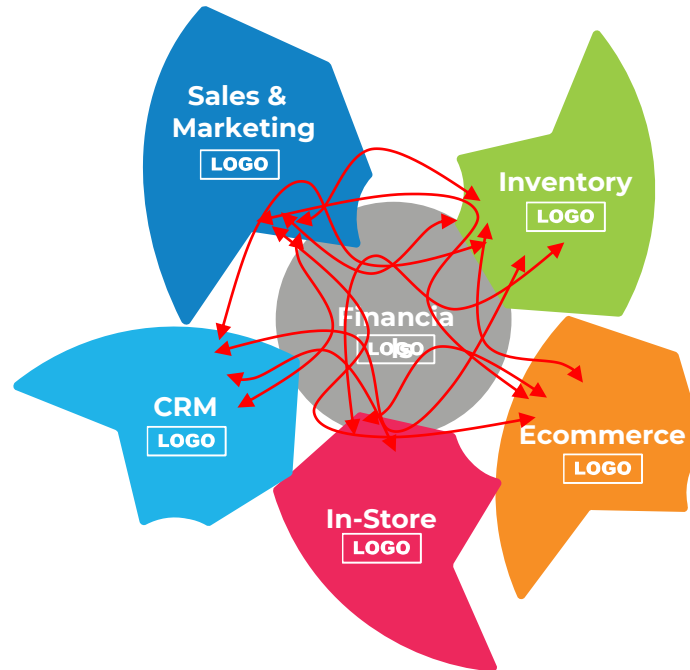
4,500+

New logos in last 12 months

Control & management of business processes

The challenges of fast-growing companies

- Various applications unrelated / partially related to each other.
- No data consolidation.
- Incorrect reporting as a result of scattered information or untimely entered information.
- Business visibility and supervision "here and now".
- Management and control of global business with multiple subsidiaries.
- Outdated software versions, update problems.



CURRENT STATE

Various (partially connected) applications for each business process.



FUTURE STATE

A single unified **NetSuite** platform for operation of all the business processes,, consolidated reports.

Growing companies choose **NetSuite**



True cloud



**Designed for
a modern business**



**Agility for rapidly
changing industry**



**Financial core,
Business Intelligence for all**



**Global scale for
international expansion**



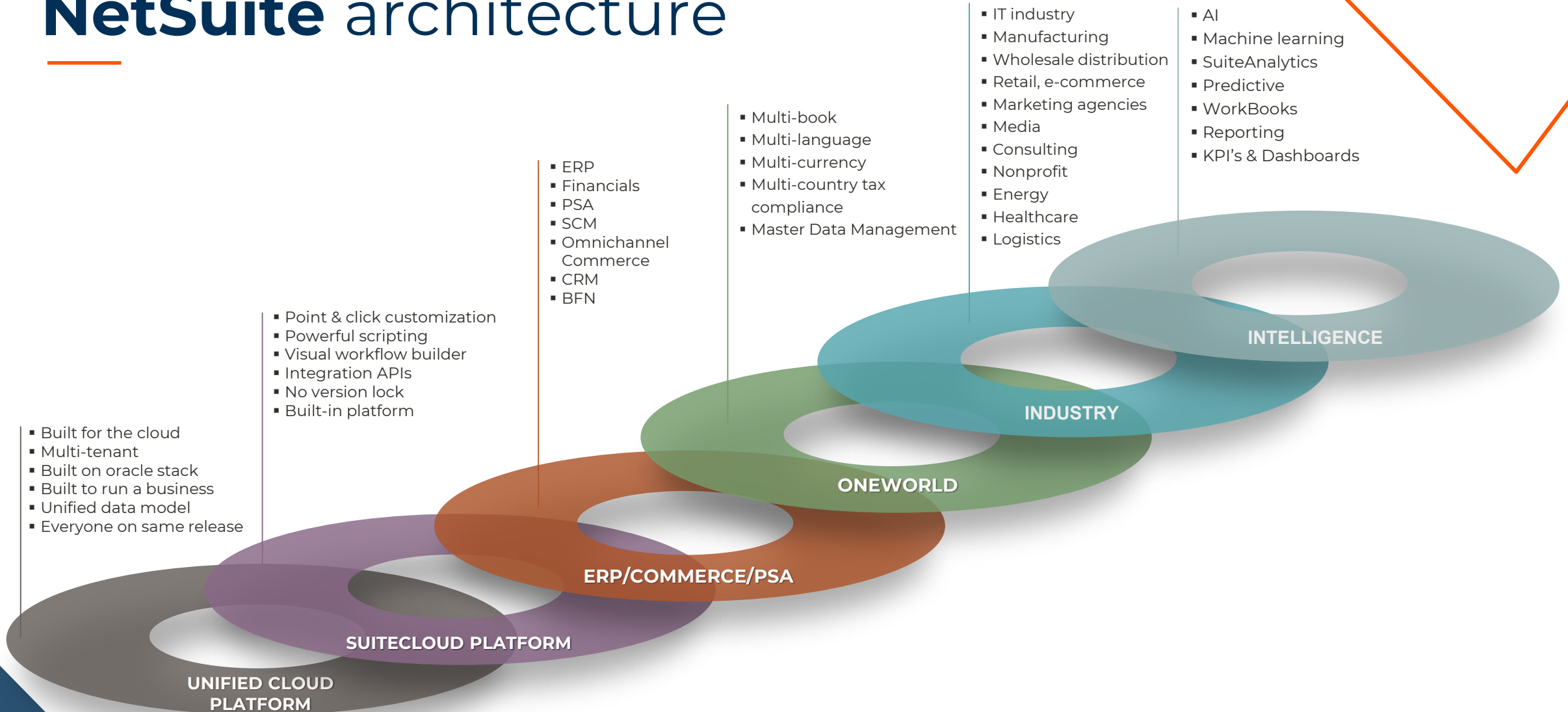
**Last system
upgrade ever**

NetSuite: all the functionality required to run a business

- IT Industry
 - Manufacturing
 - Wholesale Distribution
 - Retail, e-commerce
 - Marketing Agencies
 - Media
 - Consulting
 - Nonprofit
 - Energy
 - Healthcare
 - Logistics
 - Sub verticals
 - Built for NetSuite
- KPI's
 - Dashboards
 - Roles
 - Workflows
 - Forms
 - Integrations
 - Suiteapps
 - Thousands of hours of pre-configuration
 - All based on leading practices



NetSuite architecture



NetSuite financial core

FINANCE & ACCOUNTING

- General Ledger
- Accounts Receivable
- Accounts Payable
- Tax Management
- Fixed Assets Management
- Cash Management
- Payment Management

FINANCIAL PLANNING

- Flexible Modeling
- “What If” Analysis
- Comprehensive Reporting & Analysis
- Multi-Currency Support

BILLING

- SuiteBilling Core
- Subscription Billing
- Advanced Subscription Billing
- Advanced Rating

FINANCIAL REPORTING

- On-Demand, Real-Time
- Flexible, Multi-Dimensional Reporting
- Global Compliance
- Consolidation
- Multiple Outputs

REVENUE MANAGEMENT

- Recurring Revenue Management
- Flexible Revenue Recognition Scheduling
- Percentage of Completion Accounting
- Rev Arrangements with Multi Deliverables
- Software & Service Contracts

GLOBAL ACCT & CONSOLIDATION

- Multi-Currency Management
- Multi-Company Management
- Audit & Compliance (GRC)
- Multi-Language
- Configurable Tax Engine

Rich ERP features

ORDER MGMT

- Quote and Order Management
- Billing Management and Invoicing
- Flexible Billing Scheduling
- Order Fulfillment and Continuity Programs
- Promotions
- RMA

PRODUCTION

- Product Data Management
- Planning and Scheduling
- Work Order Management
- Quality Management
- MES

PROCUREMENT

- Purchase Requisition
- Purchase Contract & Blanket PO
- Request for Quote (RFQ)
- Requisition Approval Workflow

WAREHOUSE MGMT

- Inbound Logistics
- Outbound Logistics
- Inventory Management
- Warehouse Management System

INVENTORY

- Inventory Control and Warehouse Management
- Cost Management
- Order Fulfillment
- Inventory Visibility

SCM

- Planning
- Collaboration
- Execution
- Support

Rich ERP features

CRM

- Sales Force Automation
- Customer Service Management
- Marketing Automation
- Partner Relationship Management
- Mobile

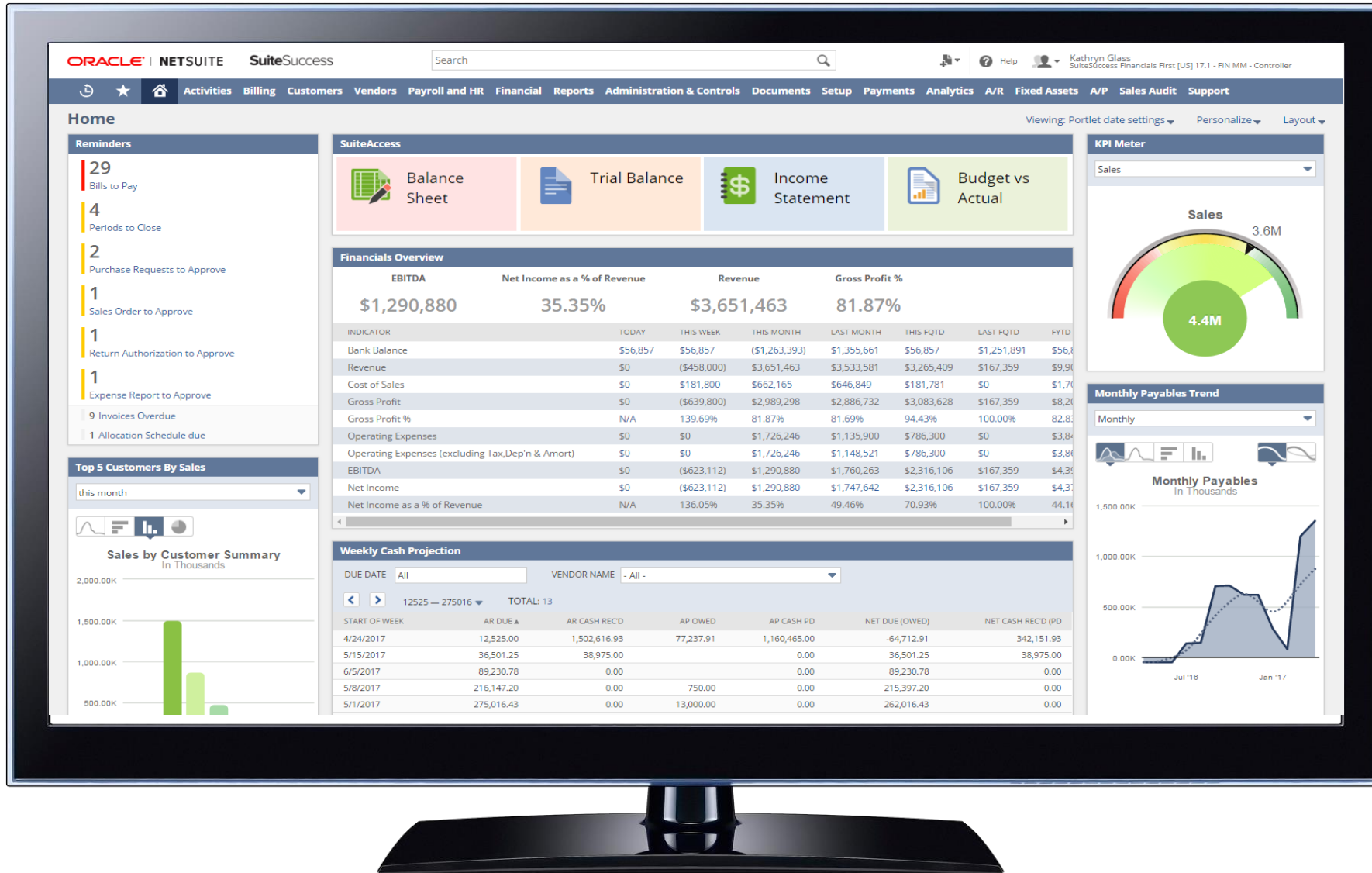
HCM

- Core HRIS
- Payroll
- Employee Center
- HR Analytics

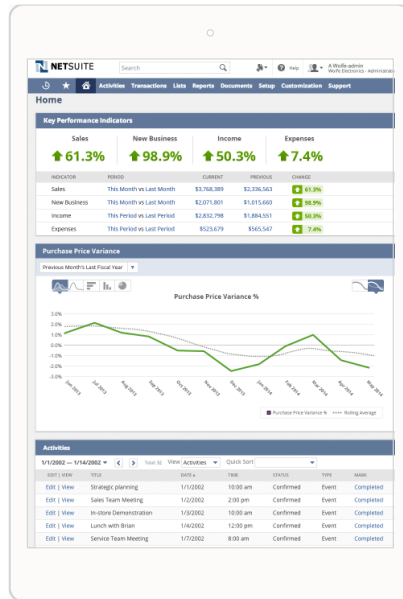
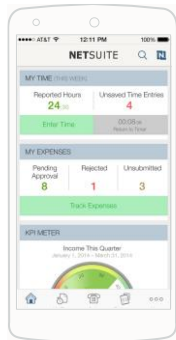
PROJECT MGMT

- Project Management
- Project Accounting
- Resource Management
- Time & Expense Management
- Billing

NetSuite: interface



Over 300+ BI Components Available “Out Of The Box”



Home

Reminders: 1 Call to complete, 1 Purchase Orders to Approve (CEO)

Business Alerts

- Foundation Revenue: \$57,300.00
- Fundraising: \$40,374.84
- Grand Revenue: \$45,000.00
- Receivables: \$71,864.76

Expenses By Period Trend

By Period: [Line Chart]

Expenses By Period

In Thousands

[Line Chart]

Navigation Portlet

Category > Financial Report

Financial Statements

- Income Statement
- Balance Sheet
- Trial Balance
- Cash Flows

Revenue

- Billing and Revenue
- Revenue by Customer
- Revenue by State
- Revenue by Item

Banking/Budgeting

- Bank Reconcile
- Budgets
- Budget vs Actual
- Bank Register

Purchases

- Purchase by Vendor
- Purchase by Item
- Open PO
- PO Register

Vendors/Payables

- A/P Aging Report
- Open Bills
- A/P Register
- A/P Bill Pay History

Inventory/Items

- Inventory Valuation
- Inv Activity Detail
- Current Inv Status
- Inventory Worksheet

Order Management

- Open Pledge/Orders
- Back Orders
- Order Register

Customer/Receivables

- Sales Tax
- A/R Register
- Cust Profitability
- A/R Aging Report

Revenue By Period Trend

By Period: [Line Chart]

Revenue By Period

In Thousands

[Bar Chart]

Key Performance Indicators

Indicator	Change
Payables	↑ 15.0%
Receivables	↑ 119.1%
Total Bank Balance	↑ 0.2%
Inventory	↓ 4.9%

Grants New Opportunity List by Agency

- Herpetofauna and riparian habitat work at the confluence of the Gila and San Pedro Rivers
- Media Outreach Channel Islands, CA
- National Park Service-Integration and Synthesis of the Scientific and Professional Literature on Soundscapes and Night Skies and their relationship to outdoor recreation
- Novel Nucleic Acid Sequencing Technology Development (R21)
- NOTICE OF INTENT TO AWARD - Commemorate the Boston Massacre through "Blood on the Snow," a museum theater piece at Old State House with related educational programs

NYT > Home Page

Bloomberg Took Secret Path to a New Schools Chief

The secrecy around Mayor Michael R. Bloomberg's selection of Cathleen P. Black to run the city's schools highlighted his faith in business leaders and dislike of public debate.

Tentative Deal in Iraq Keeps Maliki in Power

Iraq's leaders reached a tentative agreement to end an

NetSuite: Business Intelligence Platform

ACTIONABLE INTELLIGENCE

 Graphical Analysis	 KPIs	 Visual Actionable Reports	 Action Reminders	 Gauges	 Visual Financial Reports	 Alerts	 Metrics Management	 Dashboards	 Global Search	 Mobile
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FOR YOUR BUSINESS

 Finance	 Retail Industry	 Nonprofits	 Services	 Media/Publishing	 Advertising	 General Business	 WD	 Manufacturing
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ROLE SECURITY

 CEO	 Customers	 Shipping	 Merchandise	 Consultant	 Sales Rep	 CFO	 Partners	 Vendors
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DATA ANALYSIS







 Saved Searches	 Report Data Scheduling	 Real-Time Consolidate	 Caching	 SuiteSegments	 BI Gateway
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UNIFIED DATA

 Marketing	 CRM	 Projects	 Order Management	 Commerce	 Inventory	 Engineering	 Manufacturing	 Services	 Shipping	 Billing & Rev Rec	 Purchasing	 Time & Expense
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NetSuite is trusted by 20,000+ customers

Every Size. Every Industry. In Every Part of the World.

Software	Services	AMP	Nonprofit	Manufacturing	Wholesale Distribution	Retail
						
						
						
						
						
						
						
						

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Thank you!



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